## board of **directors**

Kristin Bouchard | Lyle Manley Josh Knoedler | Stefanie Griffith Mike Bertagnolli | Mike Williams Chris Lemon

## supervisory committee

Dan Hill I Jeaneen Campbell
David Phillips I Tim Bryggman
Ginger Dynneson

## executive **management**

Steve Sendon President/CEO
Cyrus Malkin VP-Finance/CFO
Dean Olsen VP-Information Technology
Erin Johnston VP-Project Change
Brandi Mergenthaler VP-Operations
Holly Lane VP-Human Resources
Lesley Huber VP-Lending

## rmcu locations

#### HELENA

1820 11th Avenue 3400 N. Montana Avenue 406.449.2680

#### **BOZEMAN**

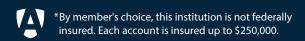
8645 Huffine Lane 406.586.1505 1840 Baxter Lane 406.602.4800

#### **BELGRADE**

90 W. Madison Avenue, Ste. A 406.586.1505

#### BUTTE

2101 Yale Ave 406.723.5381



www.rmcu.net



# **Our Mission**

To provide financial service relationships of lasting value that exceed member and community expectations and reward members for their loyalty.

ANNUAL REPORT TO MEMBERSHIP



# Chairman's Report

I am proud to report to you as your Chairman of the Board of Directors that during 2021, RMCU witnessed another year of strong income and growth. Your Board and staff continue to move Rocky Mountain Credit Union in the direction of building member relationships through quality products and services our members need.

By year-end, RMCU's assets increased \$34 million through internal growth. The credit union now has total assets of almost \$350 million. Total membership grew 578 members to bring the end of year number to 23,716 members. Our credit union staff continues to build strong financial relationships with all our members and this effort is driving our growth. Net income for 2021 was \$2,006,777 and yielded a return on average assets of .60%, both sizable improvements over 2020.

Much like last year, 2021 presented the credit union, and our world, with unprecedented challenges. In response to

those challenges, the Board and staff continued to strengthen our commitment to serving our members by providing them the products and tools they needed. Once again, thank you for being a member of Rocky Mountain Credit Union.

Kristin Bouchard Chairman of the Board

FINANCIAL STATISTICS	2021	2020
Loans Granted	\$147,955,931 3,692	\$166,875,506 4,065
Members	23,716	22,138
Avg. Outstanding Loan	\$19,373	\$17,573
Avg. Share Balance	\$13,312	\$12,309

# President's Report

2021 was, in many ways, a repeat of last year. For the team at Rocky Mountain Credit Union, it was an effort showing the resilience of the members, staff, and volunteers. I am happy to report the financial results for 2021 were as solid as ever and the financial position of the credit union remains strong.

As in the previous year, in 2021 the credit union team was focused on creating a safe and secure operation for our members, staff and vendors. This was the key component to our pandemic response plan. We operated with closed lobbies and with many staff members working remotely or from home. Although the nature of the COVID environment changed almost daily, our staff continued to deliver outstanding member service while achieving the financial performance goals set by our board of directors and management team. Our staff provided products and services to 23,716 members in our service areas, all while continuing to grow our institution and show positive returns on our income statement.

In August 2021, the Executive Management Team conducted a face-to-face meeting with the Board of Directors to discuss and prepare our strategic plan. It was nice to be able to hold an in-person meeting to discuss the future of the credit union. The final plan allows the management team at RMCU to prepare a timeline of tasks and responsibilities that moves us into the future with clear direction. Our mission will continue to be to serve but with even more focus on the relationship with our members. We will continue to offer the best products and services possible while also focusing on growing our organization and membership. Our marketing team will provide updates as we pursue our growth and relationship goals. I am excited to see how our expanded focus on member relationships improves member engagement overall.

Financially, 2021 was another solid year. Our loan portfolio quality remains high while loan losses are at historic lows. We

saw incredible growth in real estate loan production in 2021. A decrease in both auto and housing inventories, along with increased competition, remain concerns moving into 2022. However, I am confident that the team we have in place will continue to perform at high levels.

Our net income in 2021 was \$2,006,777 which represents a Return on Average Assets of .60%. This was an improvement over 2020, attributable to strong lending volume, as well as a refund of over \$200,000 from a previously charged NCUA special assessment. An influx of deposits impacted our loan-to-share ratio and led to a drop in our Capital to Assets ratio. This figure is 8.20%, still qualifying the credit union as a well-capitalized institution.

Total dollars lent to members in 2021 equaled \$147,955,931 to 3,692 members. The loan portfolio increased \$13.6 million, which resulted in a growth percentage of 5.6%. The loan to share ratio ended the year at 80.07%, meaning 80 cents of every deposit dollar was invested in loans to members in 2021. Our assets increased to over \$347 million during the year, while shares grew to over \$315 million.

The management, staff, and membership of RMCU were able to rapidly adjust to a difficult environment during 2021. The results reflect the dedication of the Rocky Mountain Credit Union staff, our volunteers, and the faith of our membership. I am proud of what was accomplished in 2021 and I am excited for the future.

Finally, I want to say THANK YOU for choosing Rocky Mountain Credit Union as your financial institution. This organization functions to serve your financial needs and we thank you for your support.

Sincerely, Steve Sendon, President/CEO

# **Supervisory Committee Report** to the Membership

The Supervisory Committee of Rocky Mountain Credit Union, by order of Montana Law, is required to engage a comprehensive annual audit of the books and affairs of the Credit Union. The Supervisory Committee oversees the audit process to ensure that management adequately addresses any findings noted in these audits aimed at ensuring the security of members' deposits. To meet the State requirements, the Credit Union engaged the CPA firm of Wipfli LLP to perform an independent external audit of the year-end 2021 financial statements. No material misstatements of the financial position were noted during the audit. The Committee also retained Wipfli, LLP to perform various internal audits in 2021. Any findings from these internal audits are being or have been addressed by management.

#### **Our Vision**

Providing premier financial services that cause our members to think of RMCU first.

ASSETS	2021	2020
Consumer Loans	\$129,225,765	\$126,031,810
Real Estate Loans	\$113,566,182	\$103,498,989
Member Business Loans	\$12,273,699	\$11,906,342
Total Loans	\$255,065,646	\$241,437,141
Loan Loss Allowance	\$719,000	\$963,188
Net Total Loans	\$254,346,637	\$240,473,953
Cash & Cash Equivalents	\$20,467,814	\$19,893,605
Investments	\$47,807,809	\$32,047,968
ASI	\$3,702,541	\$2,974,958
Property & Equipment	\$13,313,149	\$13,020,002
Other Assets	\$8,129,607	\$7,622,380
Total Assets	\$347,767,556	\$316,032,866
LIABILITIES & EQUITY		
Notes Payable	-	\$2,000,000
All Other Liabilities	\$3,741,016	\$2,712,788
Member Shares & Deposits	\$315,703,813	\$284,810,842
Regular Reserves	\$6,037,244	\$6,037,244
Equity Acquired in Merger	\$3,018,313	\$3,018,313
Accumulated other Comprehensive Income	\$177,738	\$15,547
Undivided Earnings	\$19,444,908	\$17,438,132
Total Liabilities & Equity	\$347,767,556	\$316,032,866
INCOME		
Loan Interest Income	\$10,115,185	\$10,331,394
Investment Income	\$263,510	\$236,701
Non-Interest Income	\$4,606,474	\$4,090,343
Total Income	\$14,985,169	\$14,658,438
EXPENSES		
Dividends Paid	\$1,292,345	\$1,836,407
Interest on Borrowed Funds	\$24,232	\$116,470
Provisions for Loan Losses	\$9,200	\$285,000
Non-Interest Expense	\$11,652,616	\$11,105,529
Total Expenses	\$12,978,393	\$13,343,406
Net Income	\$2,006,776	\$1,315,032